## CLINT SMART BUSINESS AND CLIENT DEVELOPMENT

## SPOTLIGHT SUMMARY

CLINT'S SUITE SPOTS:

STRATEGIC BUSINESS DEVELOPMENT

VISION EXECUTED BY FOLLOW-THROUGH

COACHING ORIENTED

BIG-PICTURE PROFITABILITY PLANNING

GROWTH MINDSET Track record of proven success in business development within operational areas, including litigation support, pricing, and project management.

Innate and proven ability to build and maintain client relationships, connecting firms with new clients and revenue streams.

Law firm experience providing counsel and metrics to support firm and business development initiatives.

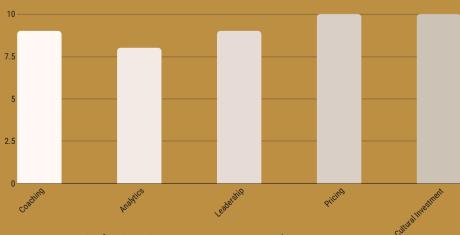
Dynamic communicator able to speak to varied audiences.

History in identifying specific areas of inefficiency and the correlating processes of improvement, providing immediate and lasting value.

## **EDUCATION**

BA - Political Science and Psychology

## **STRENGTHS**



contact: in fo@suitespotexecsearch.com

912-445-5103